

Product Summary Sheet

FORM A

(See Product Sales Presentation Items D, E and F for details)

Contestant: _____

Representation (company/school): _____

Agriculture Instructional Area (see Part I-B): _____

Role customer (event judge) is to play:

Product to be sold:

Features of the product:

Method of demonstration:

Sales call objective:

Product or service price:

Examples of competing products and their prices:

Job Description

FORM B

(See Job Description and Interview Practicum Items A, B, and C for details)

Name: _____ Contestant #: _____

School: _____ School #: _____

Job Interest Area (see Part II-C): _____

Job Title: _____

Job description:

Competencies required for this job:

Match your strengths to the competencies required of this job: